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This presentation was prepared in connection with the Q3 results released on October 17, 2023. Information contained herein will not be updated. The following slides should also be read and considered in connection with the information given orally during the presentation.
A globally leading IoT enabler
Simplifying lives through all things connected

- Leading ultra-low-power wireless connectivity solutions
  - Short-range: [Bluetooth, WiFi]
  - Medium-range: [LTE-M, NB-IoT]
  - Long-range:
- Broad products/solutions portfolio:
  - Integrated circuits (ICs)
  - Embedded software
  - Development tools
  - Cloud based services
- Common software platform and development tools
- Excellent tech support and the world most active Bluetooth forum through Nordic’s “DevZone”

Founded: 1983
Employees: 1,530 (75% R&D)
Oslo listing: OSEBX:NOD
Market Cap: ~$1.6bn
Nordic is on a long-lasting growth journey

- Innovation unlocking market waves
- Widespread IoT adoption
- Emerging IoT markets
- Wearables
- Game controllers
- PC peripherals

Revenue: US$mm


Proprietary/ASICs
Bluetooth LE
Cellular IoT

LTM Q3 2023
Strategy based on distinctive advantages

- Ultra-low power and high performance at the right price
- Clear strategic roadmap to generate long-term profitable growth and value generation
- Willingness to invest in high-growth opportunities
- Ease-of-use, value-add solutions and strong tech support
- Proven scalability across technologies, markets and customers
- Combining broad market and tier-1 engagement models
- Attracting and retaining world-class talent

Employee engagement
Dedicated to wireless connectivity

Broad portfolio - scalable solutions – common software platform

<table>
<thead>
<tr>
<th>Strong product and solutions portfolio...</th>
<th>...for short-, medium- and long-range connectivity technologies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Low-power integrated circuits (ICs)</td>
<td><strong>Short-range IoT</strong></td>
</tr>
<tr>
<td>Embedded software</td>
<td>Bluetooth LE, 802.15.4/Thread, Zigbee and 2.4GHz RF SoCs</td>
</tr>
<tr>
<td>Advanced development tools</td>
<td><strong>Medium-range IoT</strong></td>
</tr>
<tr>
<td></td>
<td>Acquired leading Wi-Fi team and Wi-Fi assets in 2020</td>
</tr>
<tr>
<td></td>
<td><strong>Long-range IoT</strong></td>
</tr>
<tr>
<td></td>
<td>Multi-mode cellular LTE-M/NB-IoT Modules</td>
</tr>
</tbody>
</table>
Our tech solutions are recognized globally

2023 U.K. Elektra Awards
‘Internet of Things Product of the Year’ category
Nordic’s low power Wi-Fi 6 companion IC

2023 Financial Times and Statista
Europe’s Climate Leaders
Environmental performance

2022 EE Awards Asia
Best Development Tool categories
Power Profiler Kit II (PPK2)
Expanding the opportunity pipeline

New technologies + value chain migration + more applications
Significantly broadening our market space
Our success depends on our innovation capabilities and execution

Addressable markets, 2026
by technology

- Investing in adjacent products and services
  - building on technology leadership
  - Developing next-generation Wi-Fi solutions and ‘filling the gap’ in our connectivity portfolio
  - Capturing circuit board space with power management and other adjacent products
  - Introducing Cloud Services
    - starting with location services for cellular IoT
  - Evaluating broad range of opportunities

Source: Nordic management estimates, as presented on CMD in October 2021.
Investing in technologies for the long-term

Committed to innovation

- R&D investment of ~USD 550 million* over the past 5 years
- Investing for the long-term:
  - 60% of current R&D supporting continued short-range growth
  - 40% of current R&D to develop strong positions in Cellular IoT, Wi-Fi and other technologies and products

Revenue 2022

- 4% short-range
- 96% Reflecting 10+ years investment cycle

R&D Spend 2022

- 40% short-range
- 60% Investing for the long-term

* R&D OPEX
Short-range IoT

Market leader with strong growth
Revenue by end-user market

Main revenue driver shifted from product allocations to demand

- Weaker Consumer and Industrial markets
- High upside in Healthcare
# Breakdown by end-user markets

Aligned with customers end-products and our sales structure

<table>
<thead>
<tr>
<th>Markets</th>
<th>Verticals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consumer</td>
<td>- Mobile/PC HID&lt;br&gt;- Wearables&lt;br&gt;- Smart Home&lt;br&gt;- Gaming&lt;br&gt;- VR/AR&lt;br&gt;- Consumer Asset Tracking&lt;br&gt;- Consumer Health&lt;br&gt;- Audio&lt;br&gt;- Toys&lt;br&gt;- CE Remotes&lt;br&gt;- Wireless Charging&lt;br&gt;- Other</td>
</tr>
<tr>
<td>Healthcare</td>
<td>- Drug Delivery&lt;br&gt;- Disease Monitoring&lt;br&gt;- Hearing Aids&lt;br&gt;- Other</td>
</tr>
<tr>
<td>Industrial</td>
<td>- Asset Tracking&lt;br&gt;- Professional Lighting&lt;br&gt;- Metering&lt;br&gt;- Building Automation&lt;br&gt;- Modules&lt;br&gt;- Retail&lt;br&gt;- Transportation&lt;br&gt;- Payment / ID&lt;br&gt;- Tools and Machinery&lt;br&gt;- Agriculture&lt;br&gt;- Beacons&lt;br&gt;- Maker and Education&lt;br&gt;- Automotive&lt;br&gt;- Other</td>
</tr>
<tr>
<td>Other</td>
<td>- Catalog sales&lt;br&gt;- Undefined</td>
</tr>
</tbody>
</table>
Platform ecosystems driving growth

Nordic leverages on leading broad market position and strong tier-1 relations built over many years
Industrial IoT driving growth

IoT starts with connecting the ‘things’

Bridging the physical and digital worlds requires advanced connectivity solutions
Steady and high certification market share

More than 5x as large as number 2 and 3

Bluetooth Low Energy end-product certifications, last 12 months

Nordic end-product certifications

Q3’23
113 designs
42% mkt share

LTM
445 designs
42% mkt share

Nordic trends toward high volume designs

*Source: DNB Markets/FCC
Bord member and promote member of CSA

- ‘Matter’ will ensure interoperability between smart home devices
- Nordic one of few companies in position to influence the Matter standard

- Nordic ICs supports Matter 1.2 wireless connectivity with its nRF52840 and nRF5340 SoCs and the new nRF7002 Wi-Fi 6 Companion IC
- Offering complete support for developing a ‘Matter’ device through the nRF Connect SDK
Traction in the audio vertical
Several customer already in volume production

Engaging with developers
Shipped +2k pcs nRF5340 Audio development kits to date. Fully features SDK through our nRF Connect SDK

Engaging with design partners
Working with module partners, OEM/ODMs to broaden the Nordic LE Audio opportunity

Products already in the market
Healthy pipeline of projects in various segments like headphones, hearing aids, speakers, microphones, and more
Successful short-range product strategy
Customer centric broadening of the portfolio

- Broad portfolio of ultra-low power SoCs
  - Multiprotocol products combining Bluetooth LE, Bluetooth mesh, ANT, NFC, Matter, Thread and Zigbee
- Leading the market on power consumption, performance and features
- Catering to all types of applications
  - From entry-level SoCs for cost constrained applications to high-end SoCs for complex IoT
- Major R&D efforts ongoing for development of next generation SoCs
Nordic 4\textsuperscript{th} generation wireless SoCs

setting a new standard in performance, efficiency and security
Raising the bar once again
Cornerstones of the nRF54 Series

- Higher processing power, lower power consumption
- More security integrated, ensuring its readiness for the next generation of IoT
- 22nm: Smallest and most modern process node for connectivity in IoT
- 4th generation Nordic radio equipped to support future Bluetooth specification updates

5.4 LE Audio  Mesh

2.4 GHz 4 Mbps throughput
Nordic raising the bar once again
nRF54 - maintaining our market leading performance

nRF54H Series
Revolutionary multiprotocol SoCs
For new complex IoT products

nRF54L Series
Next-level multiprotocol SoCs
Logical successor to the nRF52
nRF54L and nRF54H – at a glance

<table>
<thead>
<tr>
<th></th>
<th>nRF54L15</th>
<th>nRF54H20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Processing</td>
<td>1x Arm Cortex-M33 1x RISC-V</td>
<td>2x Arm Cortex-M33 2x RISC-V</td>
</tr>
<tr>
<td>NVM</td>
<td>1.5 MB</td>
<td>2 MB</td>
</tr>
<tr>
<td>RAM</td>
<td>256 KB</td>
<td>1 MB</td>
</tr>
<tr>
<td>Maximum GPIO</td>
<td>32 GPIO</td>
<td>64 GPIO</td>
</tr>
<tr>
<td>General purpose peripherals</td>
<td></td>
<td></td>
</tr>
<tr>
<td>SPI, TWI, UART, ADC, WDT...</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Advanced peripherals</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HS-USB, I3C, CAN-FD...</td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Security</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Designed for PSA Certified Level 3</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>
Nordic announcing nRF54L15
Ultra-low power Bluetooth 5.4 SoC

Built on the success and reputation of nRF52 Series:
- Natural step forward for customers using nRF52
- Advanced security, higher processing efficiency, more memory and new peripherals
- Ultra-compact for size-constrained designs

Manufactured on TSMC’s 22ULL® (22nm)
- Further enhancing the supply chain diversification
- Currently sampling lead customers and expect initial revenue towards end of 2024
World leading efficiency and performance
nRF54H - Driving the next level of IoT

First round of sampling was successful
- Sampled 50 customers YTD - target 100 customer sampled by end 2023
- Good feedback from lead customers - on track to realize initial revenue towards end of 2024

Breaking performance records
- Achieved world-leading processing efficiency and performance in tests by EEMBC ULPMark®-CoreMark
Targeted applications

PC accessories
Gaming, VR, AR, and media controllers
Smart home and Matter
Medical devices
Industrial IoT

Advanced wearables
Smart home and Matter
Medical and healthcare
LE Audio
Industrial
VR, AR, and advanced gaming controllers
E-mobility
Long-range IoT

Early mover in next growth wave
Leveraging Nordic short-range leader position
...to develop a sizable long-range cellular IoT business

- Cellular IoT set to be the next semiconductor growth wave
  - Higher value & price point
  - Nordic supports both LTE-M & NB-IoT
- Complementing our short-range offering
  - Technology and supply chain synergies
  - Common software development platform
  - Market & customer overlap
- Set to accelerate growth and maximize R&D value at attractive cost of entry
Flexible and scalable cloT business model
Set to grow market share in cloT

- Nordic reaching out to the broad market
  - Cellular IoT offerings have previously not been suitable for this segment
    - Was built for cell phones and 2G/3G industrial applications
    - Supported few customers - 1 to 1 support
- Nordic has built a scalable and flexible cellular IoT go-to-market strategy
  - Able to support and drive innovative customers on a large scale
  - Making cellular IoT-design easy
    - Solution provided: application MCU + memory + connectivity
    - Open-source SW and HW design examples
    - Tech support through Nordic DevZone and distributors
Launching significant uplift of cellular offering
Full product + services solution from device to cloud

Saving our customers from dealing with today’s fragmented cellular IoT supply chains

World’s first devices supporting both cellular and DECT NR+
- nRF9161 SiP, fully integrated for global certification and massive adoption
- nRF9131 mini-SiP, a low-risk alternative to traditional high-volume chipset designs

Unique cellular feature uplift
- Firmware stack uplift on GNSS, large power savings for roaming devices, and more
- Network evaluation and debug tools shaving months off development cycles

Fully optimized IoT devices added to nRF Cloud
- Secure and reliable lifecycle management of devices
- Highest deployment and protocol layer flexibility for a big and diverse IoT market
Cellular IoT

Cellular IoT revenue last 12 months (USDm)

- Revenue decline reflecting market downturn and project push-outs
- Revenue development will remain dependent on the main customers’ production and purchasing cycles
- Base of ~390 projects
Adjacent technologies
products, services and verticals
Investing from technology leadership position

Sound investment criteria across technologies, products, services and verticals

- Sizeable markets
- Growth above industry average
- Opportunity for healthy gross-margins
- Opportunity to grow market share
- Feasibility from technical and financial viewpoint and time to market
Nordic expands into Wi-Fi
nRF70 Series - enabling IoT

- Wi-Fi 6 companion IC - 40nm node
- Dual band, 2.4 GHz and 5 GHz
- QFN 6x6mm package
- ~US$ 2 in high volumes
- Pipeline of >300 projects within Smart Home/Matter, Building Automation and Asset Tracking and other verticals

Low Power - Efficient radio power saving schemes
Robust performance - in dense congested environments
Secure - Cutting-edge security protocols
Why Nordic expands into Wi-Fi

Complete portfolio

Wi-Fi was #1 missing wireless capability requested by our customers and IoT product makers

Great Team

Acquired Imagination Technologies Group Wi-Fi development team in 2020

Low-Power

Evolution of Wi-Fi making it attractive for energy-constrained IoT where Nordic has strong leadership

Solid SDK

Unifying all wireless technologies and a powerful RTOS with product-ready protocol stacks and libraries
Nordic makes developing Wi-Fi products easy
Empower new innovative low-power Wi-Fi 6-enabled products

- Roll-out of thousands of the new nRF7002 Development Kit through distribution channels
- Full set of software support on nRF Connect SDK - combined with Nordic’s best in class technical support
- First 3rd party Wi-Fi 6 modules and end-product showcased at CES 2023
Committed to develop competitive PMIC line-up

Wireless = Portable, Portable = Batteries, Batteries = Power Management

Build on technology track record

- We have experience in power management from nRF Products
- Deep system understanding
- More value-add features, saving board space and BOM at customers

Expand offering where and when it makes sense

- Room for innovation and differentiation in the markets we play
- For all kind of rechargeable batteries
- For all kind of primary cells
- Tap into other energy sources

Leverage existing customer base

- Complementary to nRF52/nRF53/nRF91 Series
- Already access to customers and their requirements
- “Bundle” with existing SoC sales
Expanding the PMIC portfolio

Multi-function PMIC with unique system management features

<table>
<thead>
<tr>
<th></th>
<th>Launched '21 nPM1100</th>
<th>Launched '22 nPM6001</th>
<th>Just launched nPM1300</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charging</td>
<td></td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>Power Rails (DCDC+Linear)</td>
<td>1</td>
<td>4+2</td>
<td>2+2</td>
</tr>
<tr>
<td>System Management Features</td>
<td><img src="image1.png" alt="Image" /></td>
<td><img src="image2.png" alt="Image" /></td>
<td><img src="image3.png" alt="Image" /></td>
</tr>
<tr>
<td>Price</td>
<td><img src="image4.png" alt="Image" /></td>
<td><img src="image5.png" alt="Image" /></td>
<td><img src="image6.png" alt="Image" /></td>
</tr>
<tr>
<td>Use Case</td>
<td>Bluetooth LE, cloT</td>
<td>Bluetooth LE, Wi-Fi, cloT</td>
<td>Bluetooth LE, cloT</td>
</tr>
<tr>
<td>Availability</td>
<td>In production</td>
<td>In production</td>
<td>Available</td>
</tr>
</tbody>
</table>

“I have been an earlier adopter for many of your parts over the years and would really like to put this PMIC in a design where the customer reaction is simply WOW. Congratulations for you and your team, you are definitely going to shake up the industry.”

Customer email when nPM1300 was launched
Wide launch of the nPM1300
The most intelligent PMIC on the market

- Nordic takes care of energy efficiency from battery to antenna
- Unique power and system management features
- Replacing up to eight circuits from competing solutions
- nPM Power UP PC Software sets a new ease-of-use standard for PMICs
- Design wins already secured, see products ramping towards the end of 2023
Expanding into cloud-based services
A new long term revenue stream for Nordic Semiconductor

**Location Services**

1. Device collects cell details
2. Device connects to cloud and sends cell details to cloud
3. Cloud sends assistance data to device
4. Device uses assistance data and GPS to acquire location
5. Cloud gets GPS assistance data from database

- Initial services for nRF9160
- Assisted / Predictive GPS
- Cell-tower based location
- Significantly enhances battery life

**Future Services**

- Also for short-range devices
- Firmware Over The Air updates
- Device lifetime management
- Other value added services

**One-stop-shop**

- Out-of-the-box support on Nordic kits
- Tightly integrated, device to cloud
- Single sales point for customer
- «Ease of use»
Expanding existing technology
Nordic strong contributor to new 5G, ETSI DECT NR+ standard

DECT NR+ reinvents the familiar DECT technology standardized by ETSI three decades ago. Supporting highly reliable low-latency connection between large numbers of densely-packed devices, it’s a scalable, cost-effective solution for enterprise IoT and machine-to-machine applications including industrial automation, sensor networks, logistics and smart buildings.

WORLD’S FIRST NON-CELLULAR 5G TECHNOLOGY, ETSI DECT NR+, GETS ITU-R APPROVAL

- Nordic main contributor to the physical layer and a key contributor to the medium access layer of the specification
- Leverage our cellular investments with initial solution being built around the nRF91 Series
- In partnership with Wirepas, a Finnish massive IoT wireless solution SW specialist company.
Nordic investing into open-source RISC-V

- Establishing a new company* together with other major semiconductor players:
  - Nordic Semiconductor, NXP, Qualcomm, Bosch, and Infineon
- Aiming to accelerate the commercialization of future products based on the open-source RISC-V architecture

*The company formation is subject to regulatory approvals in various jurisdictions.
Nordic acquires AI/ML tech IP and team
Harnessing the power of AI to transform our position in the IOT market

- Bolt-on acquisition of high strategic significance
- Buying the IP portfolio and employing small core team in San Diego
  - Always-on AI/ML accelerator – a key differentiator in the future
  - Smart Health analog front-ends
  - Power Management IC (PMIC)
- Expecting to see initial benefits within 12-18 months from closing*

“This brings a new level of always-on AI/ML capabilities and technologies that will strengthen our core business”

Kjetil Holstad,
EVP Strategy and Product Management

* The transaction is dependent on regulatory approval, and completion of the transaction is expected by the end of 2023.
Applying proven strategy for new product lines
Follow the successful Bluetooth product strategy
IoT supporting sustainability
Sustainability depends on technology
Disruptive IoT projects can contribute immensely to UN SDGs
IoT is crucial to deliver on UN SDGs

Nordic are making ‘things’ more capable and efficient by:

- Lowering power consumption
- Increasing computational capability
- Enabling a large variety of sustainable applications
  - Precision farming
  - Climate smart cities and communities
  - Smart mobility
  - Energy efficiency of buildings
  - Sustainable manufacturing and waste reduction
  - Extreme weather and climate impact modelling
  - And more...
Enabling a large variety of sustainable solutions*

<table>
<thead>
<tr>
<th>Heart monitoring</th>
<th>Waste management</th>
<th>Smart city lighting</th>
<th>Smart utility meter</th>
<th>Livestock tracking</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image1.png" alt="Heart monitoring" /></td>
<td><img src="image2.png" alt="Waste management" /></td>
<td><img src="image3.png" alt="Smart city lighting" /></td>
<td><img src="image4.png" alt="Smart utility meter" /></td>
<td><img src="image5.png" alt="Livestock tracking" /></td>
</tr>
</tbody>
</table>

Borsam’s Wireless ECG Monitor Event Recorder and ECG Holter Recorder employ Nordic’s nRF52832 SoC to connect to a smartphone or gateway, which provide ample processing power for the device to continuously record ECG waveform data and detect arrhythmia in ‘real time’. The data is then relayed to an app on the user’s smartphone using Nordic Bluetooth® LE wireless connectivity.

The German-based ‘adhoc smart waste’ solution uses the nRF9160 SiP to provide cellular IoT Cloud connectivity. Built-in optical sensors monitor the fill levels of various containers, including underground waste systems. The monitoring process is overseen by the RF9160 SiP, which then collates the data and sends it to the Cloud, using its multimode LTE-M/NB-IoT modem.

The streetlights in any town or city can be quickly upgraded to be smart using the Nordic-based cellular IoT luminaire controller. One example of this technology is the “Urban Node 324” by Urban Control, designed for easy installation and can accommodate a range of applications, from one street-light to millions, in a cost-effective manner.

Lobaro’s Wireless M-Bus Gateway solely uses solar power and employs Nordic’s nRF9160 SiP with integrated LTE-M/NB-IoT for LPWA networking. The smart utility meter gateway can record data from up to 500 consumption meters, including water meters, and heat meters. It operates perpetually on harvested solar energy alone, making it the first gateway of its type.

The South-African based company iSiTech, has developed the iSi-TAG Livestock and wildlife tracker monitors animals over long distances using Bluetooth LE and Nordic range extender. The tags are powered by harvested solar energy, and is powered by nRF52840 SoC, which has been engineered to minimize power consumption with a fully-automatic power management system.

*Select 2022 solutions contributing to the SDGs*
Unique position to enhance sustainability

Committed signatory to UN Global Compact and supporting UN Sustainable Development Goals (SDGs)

<table>
<thead>
<tr>
<th>Minerals and smelters</th>
<th>Sustainability compliance, surveys, integrity due diligence, and audits</th>
<th>Contribution to the SDGs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nordic is committed to the Responsible Minerals Initiative (RMI), and supports transparency around supply chain due diligence related to sourcing, refining, and smelting of raw materials</td>
<td>Nordic requires all Tier-4 suppliers to adhere to the RBA Code of Conduct, which contains a set of social, environmental and ethical Industry standards. The standards set out reference to international norms and standards such as the UN Declaration of Human Rights, ILO and OECD Guidelines.</td>
<td>Nordic conducts risk-based due diligence of business partners to enable us to identify potential risks and concerns related to human rights and decent working conditions, HSE aspects, environmental performance and ethical business performance. For our tier-4 suppliers, we utilize RBA Self-Assessment Questionnaires and audits. In 2022, our kit solutions were utilized for various applications, contributing to multiple SDGs. Despite our products’ broad potential for supporting SDGs, we are mindful of the environmental impact of our components’ production and usage, and we take measures to manage it.</td>
</tr>
</tbody>
</table>
Managing sustainability in Nordic

A structured approach to ESG governance

To ensure that sustainability is integrated into all of our business activities and value creation, sustainability is not the sole responsibility of a particular function. Instead, our sustainability governance framework is set up to ensure that sustainability is integrated into our overall way of doing business.
2022 ESG highlights

- 22% decrease of scope 3 emissions
- 55% decrease of scope 2 emissions
- 78% of the energy used by offices generated from renewable energy sources
- 39.3% increase in female employees
- 62 nationalities in 17 countries
- Exceeded the benchmark for diversity & inclusion by scoring 8.5 out of 10
- 71% of all prototyping platforms produced with recycled plastic casings

Headcount by business unit:
- Research & Development: 75.5%
- Business Support: 10.3%
- Sales: 7.5%
- Supply chain: 6.1%
- Executive Management Team: 0.7%

Awarded:
- Low risk rating
ESG ratings and recognitions

In 2022, we received several awards and acknowledgments for our work and progress on our sustainability goals and initiatives. Some highlights include:

**CDP A rating**
Nordic was amongst 283 reporting companies out of more than 15,000 that were awarded an “A” for its environmental reporting by CDP in 2022. This rating is awarded to companies that CDP sees as leading the way in environmental transparency and performance on climate change.

**Position Green A rating**
Nordic received an “A” rating in Position Green’s 2022 “ESG 100” report, which is awarded to companies that Position Green views as reporting in line with best practice. These include a good description of material issues and performance in these areas, as well as a clear strategy and specific, quantifiable targets.

**Sustainalytics Low Risk rating**
As of February 2022, Nordic Semiconductor received an ESG Risk Rating of 14.8 from Sustainalytics and was assessed to be at Low Risk of experiencing material negative financial impacts from ESG factors. Nordic’s ESG risk rating was ranked 14/315 for the broader semiconductor industry, and 6/211 for the semiconductor design and manufacturing industry groups.

**Nasdaq ESG Transparency Partner**
In 2022, Nordic Semiconductor was again recognized as a Nasdaq ESG Transparency Partner. This recognition has been awarded to Nordic since Nasdaq’s inaugural evaluation in 2019. The recognition is awarded to companies that exhibit a high degree of openness to their investors regarding environmental, social, and governance concerns.

**STOXX® Global ESG Leaders Index**
Nordic Semiconductor was included in the STOXX® Global ESG Leaders Index in 2021. The index contains 410 companies that rank highly on environmental, social, and governance metrics.
Nordic one of Europe’s Climate Leaders 2023
Compiled by Financial Times and Statista

- Nordic ranked number 26, making it the highest-ranked Norwegian company on the prestigious list of 500 companies

- The methodology for this list was tightened to reflect on companies’ environmental performance:
  - reduction of core greenhouse gas emissions intensity over a five-year period
  - transparency on disclosing emissions that arise elsewhere within a company’s value chain

“I am honored to witness the recognition we have received for our dedication and initiatives toward promoting sustainable development”

Linda Pettersson,
SVP Legal & Compliance, Chair of Nordic Semiconductor ESG Committee
Key financials & Summary

Continuing a profitable growth journey
Financial performance – rolling 12 months

Revenue, last 12 months USDm

Gross margin, last 12 months, %

EBITDA, last 12 months, %

Q3 2018  Q3 2019  Q3 2020  Q3 2021  Q3 2022  Q3 2023

Revenue:
274 266 361 566 757 626

Gross margin:
49.0% 50.7% 52.5% 51.7% 57.7% 52.4%

EBITDA:
18% 17% 25% 28% 36% 26%
Financial performance – quarterly

EBITDA-margin decline reflecting revenue drop and lower gross margin

Revenue, USDm

<table>
<thead>
<tr>
<th></th>
<th>Q1 2022</th>
<th>Q2 2022</th>
<th>Q3 2022</th>
<th>Q4 2022</th>
<th>Q1 2023</th>
<th>Q2 2023</th>
<th>Q3 2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue, USDm</td>
<td>183</td>
<td>200</td>
<td>202</td>
<td>191</td>
<td>145</td>
<td>154</td>
<td>135</td>
</tr>
</tbody>
</table>

Gross margin, %

<table>
<thead>
<tr>
<th></th>
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<th>Q2 2023</th>
<th>Q3 2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross margin, %</td>
<td>59.7%</td>
<td>55.4%</td>
<td>57.3%</td>
<td>52.7%</td>
<td>53.3%</td>
<td>53.0%</td>
<td>50.5%</td>
</tr>
</tbody>
</table>

EBITDA (USD) and EBITDA-margin (%)

<table>
<thead>
<tr>
<th></th>
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<th>Q3 2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBITDA margin</td>
<td>39%</td>
<td>34%</td>
<td>39%</td>
<td>30%</td>
<td>29%</td>
<td>22%</td>
<td>21%</td>
</tr>
<tr>
<td>EBITDA margin short-range</td>
<td>30%</td>
<td>26%</td>
<td>30%</td>
<td>20%</td>
<td>19%</td>
<td>10%</td>
<td>10%</td>
</tr>
</tbody>
</table>
Investing in innovation
Innovation is a core driver of revenue and long-term margins

R&D expenses* by technology, USDm

- R&D intensity increasing into 2023 with declining revenue
- Taking action to reduce cost and reallocate R&D resources

* Recognized in P&L
Expansion within target operating model

**Target operating model**

- **Gross margin**
  - >50%
  - <10%
  - 15-20%
  - -25%

- **SG&A**
  - Gross margin depending on technology and customer mix
  - Lower gross margin expected in cellular IoT Module business
  - Higher gross margin opportunities in other new technologies and service offering
  - Overall goal to maintain above 50%

- **R&D**
  - Increasing operational leverage
  - Continued strong commitment to innovation

- **EBITDA**
  - High operational leverage - margin depending on volume growth
Continued challenging market

Q4 2023 guidance

- Sequential revenue decline and flat gross margin expected from Q3 to Q4
- Continued low visibility in the current cyclical downturn
- Taking action to reduce cost and reallocate R&D resources
Contact details

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