



# FACTSHEET

## Company profile

Nordic develops and sells integrated circuits and related solutions for short-range wireless communication. The Group specializes in ultra-low power components, based on its proprietary 2.4GHz RF and Bluetooth® technology. Nordic is also developing its long-range low-power cellular chip-set, providing customers with a broad portfolio of low-power connectivity solutions across the spectrum of distances from near-field to long-range.

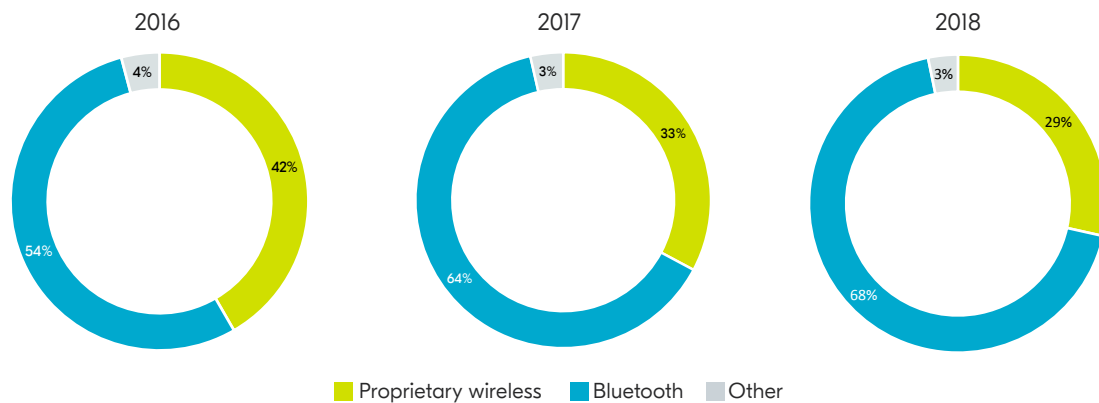
## Financial calendar

**1st Quarter 2019:** April 24th, 2019  
**2nd Quarter 2019:** July 11th, 2019  
**3rd Quarter 2019:** October 17th, 2019  
**4th Quarter 2019:** February 7th, 2020

## Stock fundamentals

**ISIN:** NO 000 305 5501 | **WKN:** 932405  
**Bloomberg Code:** NOD:NO | **Reuters Code:** NOD.OL  
**Branch:** Technology | **Listed:** Oslo Stock Exchange  
**Market Cap:** Approximately 6.7 BNOK  
**Number of shares:** 179 781 600

## Revenue split on technology



## Revenue and Gross margin



## EBITDA and EBITDA margin



## Quarterly results (thousand USD)

	Q4 2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018
<b>Revenue</b>	<b>64 366</b>	<b>60 125</b>	<b>71 158</b>	<b>78 725</b>	<b>61 126</b>
Cost of sales	-33 752	-30 739	-36 265	-39 170	-29 939
<b>Gross profit</b>	<b>30 614</b>	<b>29 387</b>	<b>34 893</b>	<b>39 555</b>	<b>31 187</b>
Payroll expenses	-18 593	-17 703	-16 173	-16 340	-19 830
Other Opex	-8 053	-7 271	-8 733	-8 924	-9 271
<b>EBITDA</b>	<b>3 968</b>	<b>4 412</b>	<b>9 987</b>	<b>14 290</b>	<b>2 086</b>
Depreciation	-3 135	-3 586	-4 296	-4 383	-4 462
<b>Operating profit (EBIT)</b>	<b>833</b>	<b>826</b>	<b>5 690</b>	<b>9 907</b>	<b>-2 376</b>
Net interest	-173	-40	-15	32	1 377
Net foreign exchange gains (losses)	357	-689	434	-41	-25
<b>Profit before tax</b>	<b>1 017</b>	<b>97</b>	<b>6 109</b>	<b>9 898</b>	<b>-1 024</b>
Income tax expense	-1 371	-117	-1 785	-2713	-1 607
<b>Net profit after tax</b>	<b>-353</b>	<b>-19</b>	<b>4 323</b>	<b>7 186</b>	<b>-2 631</b>
<b>Earnings per share</b>					
Basic	-0.002	0.000	0.025	0.040	-0.015
Fully Diluted	-0.002	0.000	0.024	0.040	-0.015
<b>Weighted average number of shares (in '000)</b>					
Basic	161,796	161,794	173,976	178,096	176,280
Fully Diluted	162,121	162,279	179,102	178,633	176,308

## Annual results (thousand USD)

	2016	2017	2018
<b>Revenue</b>	<b>197 698</b>	<b>236 003</b>	<b>271 134</b>
Cost of sales	-104 654	-124 517	-136 113
<b>Gross profit</b>	<b>93 044</b>	<b>111 487</b>	<b>135 021</b>
Payroll expenses	-49 185	-60 517	-70 048
Other Opex	-22 677	-27 657	-34 199
<b>EBITDA</b>	<b>21 181</b>	<b>23 313</b>	<b>30 775</b>
Depreciation	-11 473	-12 863	-16 727
<b>Operating profit (EBIT)</b>	<b>9 708</b>	<b>10 450</b>	<b>14 047</b>
Net interest	-39	-348	1 354
Net foreign exchange gains (losses)	-911	-322	-320
<b>Profit before tax</b>	<b>8 758</b>	<b>9 781</b>	<b>15 081</b>
Income tax expense	-2 334	-3 017	-6 222
<b>Net profit after tax</b>	<b>6 424</b>	<b>6 763</b>	<b>8 859</b>
<b>Earnings per share</b>			
Basic	0.040	0.042	0.051
Fully Diluted	0.039	0.042	0.049
<b>Weighted average number of shares (in '000)</b>			
Basic	162,465	161,796	172,591
Fully Diluted	162,994	161,926	179,454

## IR contacts

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